



SUMMARY OVERVIEW

We are a U.S. lower middle market private equity firm focused on actively partnering with leading management teams. Our goal is to implement collaborative solutions with portfolio company executives to drive growth and optimize operations.

IDEAL PARTNER FOR MANAGEMENT, LEGACY-FOCUSED SELLERS, AND INTERMEDIARIES



- Our model considers a broader set of stakeholders in our decisions
- We pride ourselves on being down-to-earth and transparent
- Our team is accountable for collective success with management
- We offer leading management incentive packages to ensure our success is shared
- Purpose-driven model with meaningful portion of profit contributed to philanthropy

HEADQUARTERED IN THE SOUTHEASTERN U.S.



- Shoreline is headquartered in Jacksonville, Florida
- We have a particular interest in developing close partnerships with companies, intermediaries, executives, and other professionals in the Southeastern U.S.

INVESTMENT CRITERIA

Shoreline seeks to invest in companies that meet the following preferred criteria:

GEOGRAPHY

- Particular interest in investments with Southeast HQ or referred by firms in Southeast, including Texas

FINANCIAL SIZE

- Company EBITDA: \$5 - \$25M
- Transaction Value: \$25 - \$250M

TARGET INDUSTRIES

- Value-Added Distribution
- Business & Industrial Services
- Specialized Manufacturing

TRANSACTION TYPES

- Buyouts
- Recapitalizations
- Corporate Divestitures

PROFESSIONALS

Mike Hand, *Managing Partner*

Peter Franz, *Partner*

Ian Garland, *Vice President*

Zach Mittelmark, *Vice President*

Michael Brennan, *Director of Business Development*

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